

OFFICE OF THE DEAN STUDENTS WELFARE

UNIVERSITY OF DELHI

Placement drive on **15 February 2018** for Final year students only at Conference Centre, opposite Botany Department, North Campus, University of Delhi, Delhi-110007

Schedule

1.	9.30 A.M.	Hindustan Times Learning Centers	<p>Job title: Teacher Trainee</p> <p>Eligibility: more than 70% in 10th and 12th, graduation in the field of interest of subject (Math, English, SST, Economics, Science, Physics, Chemistry, Accountancy). Candidates should have</p> <ul style="list-style-type: none"> • Concept clarity in subject of interest • Open to learning and travelling in Delhi/NCR • Excellent communication skills • Interest in teaching as profession <p>Place of Work: Delhi NCR (Open to travel for first year)</p> <p>Pay package: 3L PA</p> <p>Number of vacancies: 10</p>
2.	10.00 AM	UrbanClap	<p>Job Title : Business Development Associate</p> <p>Eligibility: Any stream, Graduating in 2018</p> <p>Job Description: If you are committed in transforming yourself entirely to become a great business leader, if you can work hard, smart and long hours, if you can do whatever it takes to achieve your goals, if you can speak to hundreds of people every week and convince them to join UrbanClap, if you want to help other entrepreneurs to make more money and create real impact in their lives, if you prefer personal growth over comfort - if you can walk this talk then you are like us - we'd love to meet you!</p> <p>As a Business Development Associate in Pro Champions team in UrbanClap you will:</p> <ul style="list-style-type: none"> • Onboard high-quality service professionals (partners) through conversations over phone • Help partners build great profiles showcasing their work and experience to UrbanClap customers • Coach partners on how to be successful on UrbanClap and help them solve their problems • Maintain a healthy number of partners in your category • Work with category, quality and helpline teams to improve the category health and partner experience <p>Achievers in Pro Champions team are the most sought-after individuals across all teams in UrbanClap and when they decide to go for higher education they leave with a strong business foundation.</p> <p>Number of Vacancies: 30</p> <p>Pay Package: 3,00,000 + 80,000</p> <p>Place of Work: Gurgaon</p>

			<p>Job Title : Customer Experience Specialist Eligibility: Any stream, Graduating in 2018 Job Description:</p> <ul style="list-style-type: none"> • Contact our customers who have put in requests on UrbanClap • Understand their needs and pick up on additional or missing details • Identify and overcome objections • Take the customer through the sales process • Obtain customer information • Ensure customers get enough number of quotations from providers • Follow up regularly to ensure lead conversion • Maintain customer/potential customer data base • Complete records of telephonic interactions, orders and account • Regularly update the Business Development with customer-provider issues • Provide email, chat and facebook support to customers <p>Number of Vacancies: 20 Pay Package: 2,80,000 + 1,20,000 Place of Work: Gurgaon</p>
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Note: - The candidates registered during 2017-18 with CPC only will be allowed to participate in placement drives. Candidates are advised to bring CPC Identity Card, duly attested by the Principal/Coordinator with college seal for the entry, **two copies of CV and two passport size recent photographs.**

For details: - <http://placement.du.ac.in>